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Job shadowing
In INDIA
10 - 02 - 2018
25 - 02 - 2018



Arrival

We visited the offices of DISHA where we had a very warm Indian welcome. Mr. Kerron Vaisnav made a small presentation of his NGO and we discussed about the schedule of our visit in India. We also met the volunteering team of the NGO mostly young and educated persons.

Day 1

10/02/2018



DALIT INDIAN CHAMBER OF COMMERCE AND INDUSTRY

Day 2

11/02/2018

We had a meeting with the local manager of Dalit Indian Chamber of Commerce and Industry (DICTI) . The Pune-based DICTI was established in 2005 by Milind Kamble, a civil engineer and entrepreneur.

While Mr. Kamble is currently the Chairman, the organization has grown with the help of 18 state chapters & 7 International Chapters.

Its membership base is rapidly expanding as more Dalit entrepreneurs become aware of its activities and what it can offer them. The activities of its members are quite diversified ranging from manufacturing (sectors such as chemicals, agri-products, frozen foods, plastics, textiles, pest control, metals and metallurgy, marine engineering, solar energy, sugar refining), construction and services (health care, hospitality industries, education and international trade). We were informed about the work of the Chamber and we discussed the problems, strategies and challenges of Indian companies also comparing them with the European ones.



MAHARASHTRA CENTRE FOR ENTREPRENEURSHIP DEVELOPMENT

Day 3
12/02/2018

- We visited Maharashtra Centre for Entrepreneurship Development (MCED), where we were welcomed from the managing Editor Mr. Vilas Aher, and most of the staff. MCED has been a pioneer in espousing social and economic entrepreneurship since 1988. It is a training institute in the core area of entrepreneurship development. It works as a facilitator and guide for the creation and cultivation of the entrepreneurial spirit and the concept of 'self-employment' in a nation that is largely driven by third party employment. MCED is creating jobs and training centres, provides hand-holding support with loans. As too they are working about farmers suicide and self employment to family module, also women entrepreneurship. In last 29th years they have trained 1.384.267 participants a percentage of 1,2 in the total population of the region. We had a very interesting discussion about entrepreneurship in Maharashtra region and the important role of training especially in India. We were guided around their facilities that can host 100 persons for training programs.

- Later we visited a fair with handmade traditional clothes and other items. Most entrepreneurs in the fair were home based with no permanent selling point and, in most cases, not enough funding to enlarge their business.



MAHARASHTRA INSTITUTE OF TECHNOLOGY

Day 4
13/02/2018

- We participated to inSIGHT'18 4th National Level Futuristic Construction Techie's Conference, held in AEER'S Maharashtra Institute of Technology (MIT), in Pune. MIT, established in 1983, is today amongst the top engineering colleges in India. The news magazine 'Outlook' has ranked MIT Pune as 1st in Maharashtra & 11th in India amongst the finest Private Engineering Colleges. MIT is affiliated to the University of Pune and recognised by the Government of Maharashtra and the All India Council of Technical Education (AICTE), New Delhi. MIT, Pune Institutes offer four year degree courses in various branches of engineering and post graduate courses in select areas. Admission to all courses is based on merit as per rules and norms laid down by the Director Technical Education (DTE), Maharashtra State.

MIT has also established a College of Management in the year 2007 to provide Sector specific education as per the industries demand in various sectors like Construction Management and Executive Education so as to provide leadership and entrepreneurship qualities to the working Professional. The vision of MIT College of Management is to function as a certified organisation of management education, concerned with quality teaching for the aspiring students. Our institute would accommodate the distinctive needs of all genres of students by continually developing new ways to improve programs and educational delivery systems using the latest industrial technologies for the promotion of Management education in India.

- We attended the conference and Mr. Kostas, as guest speaker gave a lecture about Sustainable Architecture. We also had an interaction with the students of the institution, discussing educational, career and internship subjects.



SANJIVANI GROUP OF INSTITUTES

Day 6
15/02/2018

In the morning, we visited Sanjivani Academy, where rural kids study their primary grade. Later on, Mr. Kerron presented Internship and Foreign Opportunities in Mechanics department. Miss Cristina gave a speech about social entrepreneurship with DISHA. In the afternoon session Mr. Kerron had the same presentation for the students of the pharmaceutical department. The interest of the students was very big with a many of them willing to be registered in the internship data base.



MIT COLLEGE – PERSONA FEST

Day 7
16/02/2018

- Persona Fest is the annual techno-cultural festival of the MIT ADT University Pune. It is a three-day long University Fest. The word Persona is derived from Latin, where it originally refers to a theatrical mask.
- The Fest is held towards the beginning of February every year. It has a footfall of over 10,000 students from various universities & colleges of India.
- The objective of the Fest is to create an unparalleled forum for the students to test their intellectual and artistic prowess, simultaneously opening a venue for sharing mutual experience, skills and talent in the field of culture, literary and other activities on a common platform.
- Mr. Kerron was invited as a speaker in the forum about internship and entrepreneurship.

Later in the afternoon we visited the MIT incubation centre. MIT facilitates students and faculties to pursue their career after post-graduation and those who are willing to remain in the field of academics. Apart from that MIT Group has taken initiative to take active part in the Research cell which is known as MIT Technology Business Incubation (MIT-TBI) which conducts sponsored and non-sponsored projects for Governmental and non-governmental organisation.



COLLEGE OF FOOD TECHNOLOGY

Day 8

17/02/2018

Shri Dhaneshwari Manav Vikas Mandal's, College of Food Technology, was established in the Academic Year 2014-2015. this College is situated at Gevrai Tanda, Paithan Road, Aurangabad. The College is approved by MCAER, Pune & recognised by Government of Maharashtra. It is a new institution with many departments: Food Science & Technology, Food Chemistry & Nutrition, Food Engineering, Food & Industrial Microbiology and Food trade & Business management. There we were informed about the problems in the agricultural and food sector in India. Maybe the biggest problem of them all, is the lack of training.



FREE DAY

Day 9

18/02/2018

We visited Ellora and Aurangabad caves, Chrishneswar Temple, Daulatabad and Bibi-ka-Maqbara. A lot of things to see. Aurangabad seems to be the historical and touristic centre of Maharashtra region with a lot of entrepreneurship opportunities coming up to the touristic section. Infrastructures are a bit low thaw.



MEETING IN DISHA HEADQUARTERS

Day 10
19/02/2018

We had a very fruitful conversation with mr Kerron trying to evaluate and classify the information. So we collected the data we had up to know, compared them with the European entrepreneurship models and we concluded that the major challenges for an Indian entrepreneur is financing, education and infrastructure. We also decided to shed more light to small scale entrepreneurs producing hand made or traditional goods in food, clothing or jewellery. So a meeting with those producers was arranged for 21st of February.

VISITING INDO – GERMAN TOOL ROOM IN AURAGABAD (GIZ)

Day 11
20/02/2018

- As a provider of international cooperation services for sustainable development and international education work, GIZ is dedicated to building a future worth living around the world. GIZ has over 50 years of experience in a wide variety of areas, including economic development and employment, energy and the environment, and peace and security.
- The diverse expertise of their federal enterprise is in demand around the globe, with the German Government, European Union institutions, the United Nations, the private sector and governments of other countries all benefiting from their services. They work with businesses, civil society actors and research institutions, fostering successful interaction between development policy and other policy fields and areas of activity.
- The registered offices of GIZ are in Bonn and Eschborn. In 2016 their business volume was around EUR 2.4 billion. Of their 18,260 employees in some 120 countries, almost 70 per cent are national personnel working in the field.

- We were impressed by the volume and quality of their scientific equipment.
It is far more the most advanced training and idea testing institution. Entrepreneurs in the field of mechanics can test every new idea they have there. We discussed the possibility of foreign students being trained in GIZ facilities.



MEETING LOCAL ENTREPRENEURS IN DISHA OFFICE

Day 12
21/02/2018

More than 20 small scale entrepreneurs, mostly dealing with hand made or traditional goods in food, clothing or jewellery was gathered in the office.

We were introduced to their products and we discussed their problems and their potentials.

The conclusion was that such Indian products have very good opportunities in the European market provided that they will be improved in packaging, health conditions and maintain a steady quality.

We decided to organise the participation of those producers in an eco festival in Greece together with promotional events for Indian food, in order to evaluate the resonance of the Greek market to those products.



MEETING WITH LOCAL ENTREPRENEURS

Day 13
22/02/2018

Today we had a second meeting with local entrepreneurs in DISHA office in which we were demonstrated and given samples from their work and we discussed their quality, quantity and packaging problems. Also a press conference with TV and news papers took place in order to give publicity to the event.



MEETING WITH THE CONFEDERATION OF INDIAN INDUSTRIES (CII)

Day 14
23/02/2018

- CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895, India's premier business association has over 8,500 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 200,000 enterprises from around 265 national and regional sectoral industry bodies. CII works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialised services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

- We met with the members of the board of CII discussing entrepreneurship problems solutions and strategies in the industrial field. Being entrepreneurs them self What we concluded was that Indian industry doesn't have competition problems in their products. Their products can be cheap enough and of good quality. One issue that holds back investments is financing. The rates in India that are relatively high (12%), so borrowing money has to pay back at least more than the rate witch is not so easy. One other thing that holds back exporting activity is the lack of training of the entrepreneurs in this field. More of them don't know how and they are afraid of going international.



CHAMBER OF MARATHWADA INDUSTRIES AND AGRICULTURE (CMIA)

Day 15
24/02/2018

- CMIA is an association having the membership from most of the leading industries, organizations and individuals who are working for the cause of industries, industrialisation and the overall development of Marathwada region for the last 48 years. The key persons (Directors, owners) / senior executives from the leading Industries & institutes are the members of this organisation.
- CMIA is an organization representing small scale / medium scale / large scale industries of Marathwada region. All the leading industries including the Multinational Companies (MNC's) are its members and the total membership is well over 635 representing cross section of industries & agriculture.

- By the process of evolution and assuming broader role, today's CMIA has close association with national bodies such as CII, FICCI, ASSOCHAM, etc and has carved out very special place for itself by acting as a catalyst for spurring the growth of industries in Marathwada region. CMIA has been initiators of many of the ideas which resulted in development of the region.
- So except than being a very good help for the entrepreneurs in the various industry clusters, CMIA is an organization that supports the agricultural sector which is quite problematic in India.

